



BEST PRACTICES FOR NONPROFIT ACCOUNTING FEATURING INTACCT

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August 25, 2015

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BEST PRACTICES FOR NONPROFIT ACCOUNTING SYSTEMS FEATURING INTACCT



MEALS on WHEELS
AMERICA

Helping Great Organizations *Thrive*

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- MEALS ON WHEELS AMERICA – CHALLENGES
- SELECTION AND IMPLEMENTATION PROCESS
- MEALS ON WHEELS AMERICA INTACCT OVERVIEW (DEMO)
 - Financial Reporting
 - Fund/Grant Reporting
 - Business Process Automation
 - Accounts Payable
 - Purchasing
 - Time & Expense Management
- MEALS ON WHEELS AMERICA: SUCCESSES WITH INTACCT
- RAFFA & INTACCT
- QUESTIONS & ANSWERS

Business Challenges

Disjointed Business Processes and Systems

- Software Applications: QuickBooks, Paychex, Raiser's Edge
 - Lacks Integration – Redundant, Inefficient, Error Prone
- Financial Reporting is done outside of QuickBooks – time consuming
- Redundant data entry across business applications – time consuming and error prone
- Lacks true fund accounting – permanently restricted, unrestricted, temp restricted funds
- Overuse of MS Excel (data entry, grant tracking, reporting, time & expense, reconciliations, etc)

Key Requirements

Fully Integrated Solution

- Eliminate redundant data entry across all business applications
- Invoice/AP automation
- Purchasing automation
- Recurring billing and revenue recognition schedules
- Expense reimbursement automation
- Financial Reporting & Fiscal Transparency (Flexible Reporting & Dashboards)
- Robust Grants Management

○ PRODUCT SELECTION PROCESS

- Identify key requirements
- Review product features (demo)
- Review implementation partners qualifications and match
- Select product

○ IMPLEMENTATION PROCESS

- Project kick-off
- Requirements Analysis and documentation
- System configuration/ data import
- Testing
- Training
- Cutover
- Go-Live
- Post go-live support

○ BEST IN CLASS FINANCIAL MANAGEMENT SYSTEM

- True Software-As-A-Service (SAAS)
- Local Partners
- Annual Subscription Costs

○ STRONG FINANCIAL & ACCOUNTING FUNCTIONALITY

- | | |
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| <ul style="list-style-type: none"> • Outgrowing QuickBooks • Interested in Cloud Financials • Nonprofit Focus • Project Oriented Firms & Professional Services Firms • Business Process Automation <ul style="list-style-type: none"> • Accounts Payable • Time & Expense • Billing & Revenue Recognition | <ul style="list-style-type: none"> • Multi-Company • Multi-Entity • Multi-Currency • Consolidated Financials • Real Time Financial Visibility <ul style="list-style-type: none"> • Prebuilt Financial Reports • Dashboards |
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○ VERY SATISFIED CLIENT BASE (OVER 9,500 CLIENTS)

○ WORLD-CLASS DATA CENTER OPERATIONS

- 99.992% availability for 2014
- Industry leading SLA
- SSAE 16 Audited & PCI DSS Compliant
- Successful DCAA Audits



Raffa is nationally recognized with access to all the resources of the largest international firms. Our mission is to advance the nonprofit sector and be a catalyst for positive, systemic change.

○ **LARGEST NON PROFIT NICHE FIRM**

- Serve thousands of nonprofit clients
- 200+ nonprofit specialists on staff at all levels
- Support over 200 Financial System Clients
- Certified System Consultants, Certified Project Management Professionals, Business Process Consultants

○ **30 YEARS SERVING THE NON PROFIT COMMUNITY**

○ **17 PARTNERS, INCLUDING 10 WOMEN PARTNERS**

○ **WOMEN-OWNED FIRM**

○ **MULTI-CULTURAL WITH DIVERSITY AT ALL LEVELS**

○ **BDO ALLIANCE USA INDEPENDENT MEMBER**

○ **WIDE RANGE OF SERVICES**

- Technology Solutions
 - ERP & Accounting Systems
 - Software Development
 - Managed IT Services
- Audit and Tax
- Managed Accounting
- HR Consulting
- Business Advisory
- Forensics and Litigation Support
- Employee Benefit Plans
- Search and Transition Services

○ **NATIONALLY RECOGNIZED:**

- Top 100 Largest Accounting Firms
- Top 100 ERP VAR (Bob Scott & Accounting Today)
- Top 100 and Fastest Growing Value Added Reseller



○ **MEALS ON WHEELS AMERICA INTACCT SOLUTION OVERVIEW**

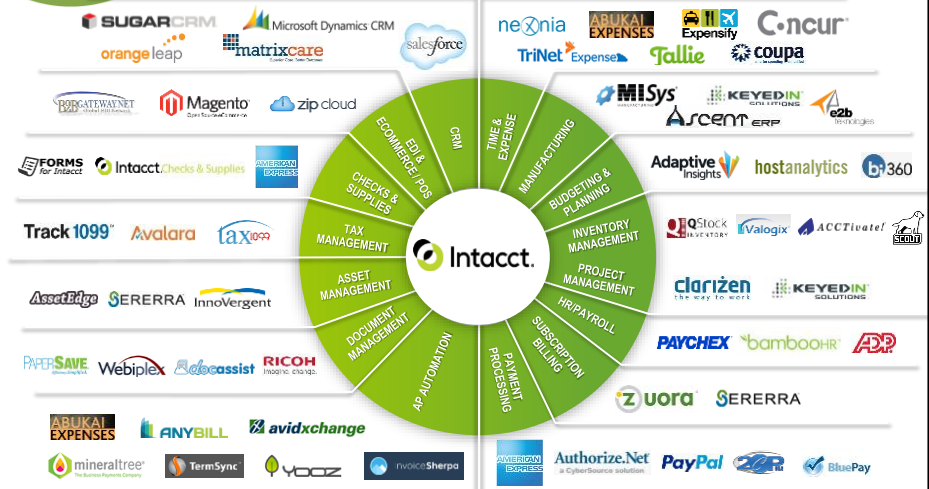
- Financial Reporting
- Fund/ Grant Reporting
- Business Process Automation
 - Accounts Payable
 - Purchasing
 - Expense Reimbursement





Intacct Overview

- Integration & Web Services • Flexible Reporting • Unlimited Dimensions • Workflow Automation • Intuitive & Easy to Use • Large Ecosystem of 3rd Party Software Partners



120+ partners 75% of customers integrate with 2+ partners



Questions & Answers

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- Raffa & Intacct: Meals on Wheels America Chapter Special Promotions**
- Intacct National Offer: 30% Discount off all Intacct software.
 - Special Promotion: 35% discount off Intacct software if purchased by December 31, 2015.



UPCOMING WEBINARS IN SEPTEMBER

EMERGENCY PREPAREDNESS FOR HOMEBOUND SENIORS – BE PREPARED, BE INFORMED, BE SAFE!

Hosted by the National Resource Center on Nutrition & Aging

Presenter: Dr. William Hallman, Ph.D., Angela Senger-Merisch, M.S., Tim Getty

When: Thursday, September 10, 2015

Time: 3:30 PM to 4:30 PM EDT

Fee: FREE

Register at: <https://attendee.gotowebinar.com/register/7988319581337050881>

AN INTRODUCTION TO THE CONSUMER FINANCIAL PROTECTION BUREAU'S OFFICE FOR OLDER AMERICANS

Hosted by Meals on Wheels America

Presenter: Cora Hume, James Miner, Lisa Weintraub

When: Tuesday, September 15, 2015

Time: 3:30 PM to 4:30 PM EDT

Fee: FREE

Register at: <https://attendee.gotowebinar.com/register/8189573090173560065>